

ЦЕНОВОЕ ПРЕДЛОЖЕНИЕ

На 2012 год

По отелям о. Крит (Греция) класса 5* Luxury

сайт www.vipcrete.com

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СПИСОК ОТЕЛЕЙ

Elounda Mare Hotel

Elounda Peninsula All Suite Hotel

Porto Elounda De Luxe Resort

Cretan Malia Park

Blue Palace A Luxury Collection Resort & SPA

Agapi Beach

Amirandes Grecotel Exclusive Resort

Miramare Resort

Milatos Gea Stone Villa & Iris Stone Villa

Royal Heights Resort Villas & SPA

Golden Bay Hotel Apartaments

Daios Cove Luxury Resort & Villas



Elounda Mare Hotel 5* Luxury



ELOUNDA

NET RATES 2012

Цены в евро за номер/за ночь, питание ВВ

u,		Add.	27/4-21/5	22/5-11/6	12/6-9/7	10/7-3/8	
Alloication	FUTURE TRAVEL	Pers.					4/8-24/8
Allo		reis.	2/10-22/10	18/9-1/10	4/9-17/9	25/8-3/9	
RELEA	SE PERIOD		2 days	2 days	7 days	7 days	10 days
MAIN E	UILDING Sea View	t C=Child	BB per unit	BB per unit	BB per unit	BB per unit	BB per unit
O/R	Twin Room for single use		193	225	263	305	363
	Twin Room (2 pers.)	1C	243	280	335	375	450
O/R	1-bedroom Suite (2 pers.)	1A	288	335	385	430	513
2	1-bedroom Superior Suite (2 pers.)	1A	313	385	440	500	575
1	2-bedroom Superior Suite (4 pers.)*	1A	555	665	775	875	1125
BUNGA	ALOWS PRIVATE POOL Sea View	ı	l	l		l .	
		-					
1	Deluxe Bungalow (2 pers.)	1A	338	463	595	638	733
1	Superior Bungalow (2 pers.)	1A	408	563	740	788	900
O/R	2-bedroom Superior Bungalow (4 pers.)*	1A	575	725	1000	1400	1625
O/R	3-bedroom Superior Bungalow (6 pers.)*	1A	795	960	1245	1673	2033
"MINO	AN ROYALTY" SUITES PRIVATE POOL Sea	View		•		•	
O/R	1-bedroom Royalty Suite (2 pers.)*	1A	713	808	1000	1238	1725
O/R	Prince Katreas Royalty Suite (4 pers.)*	1A	1000	1125	1325	1750	2125
O/R	Knossos Royalty Suite (4 pers.)*	1A	1120	1370	1740	2025	2625
O/R	Princess Ariadni Royalty Suite (4 pers.)*	1A	1325	1600	1950	2325	2850
O/R	King Minos Royalty Suite (4 pers.)*	1A	1450	1725	2100	2475	3000
* From	04/8 to 24/8: Minimum Stay 7 nights in the acc	commod	ation marked	*		l .	
	ONAL PERSONS						
	Adult over 12 years		63	63	63	88	88
	Child 2-12 years	50	50	50	63	63	
	Baby Cot (payable at hotel)	25	25	25	25	25	
	ard supplement per day Adult over 12 year	61	61	61	61	61	
	ard supplement per day Child 2-12 years	34	34	34	34	34	
Dine A	ound option on BB per adult per package	229	229	229	229	229	

The "Dine Around" optional package offers three 3-course dinners at the a la carte restaurants of the elounda mare Relais & Chateaux hotel, the porto elounda DE LUXE RESORT and the elounda peninsula ALL SUITE HOTEL.

Upon arrival, guests will be provided with vouchers for the relevant restaurants. Drinks and certain dishes are excluded. Several packages can be purchased per stay.

Above rates quoted in EURO, inclusive of municipality tax (where applicable) and V.A.T. In case municipality tax or V.A.T. are raised within this contract period, the hotel reserves the right to adjust the contract rates accordingly to reflect the change.

Opening date: Friday 27th April, 2012 Closing date: Tuesday 23rd October, 2012

All accommodations face the sea and have marble bathroom, air conditioning or heating, mini bar, safety deposit box, satellite TV and Bathrobes, slippers and luxury toiletries for adults and children. Daily turndown service including complimentary bottle of mineral All bungalows have a seawater pool and free Internet access.

Guests are welcomed with a glass of sparkling wine and enjoy an "elounda mare welcome treat" & "hospitality surprise courtesies" during their

Use of gym, steam room and sauna is free of charge

Deckchairs, sunshades, towels around the pool and at the beach are at guests' disposal free of charge.

Porto Elounda Golf Course (9 hole par-3) exclusively for guests of Elounda SA properties: minimum handicap: 54. Green fees: €22,00 (9 hole round).

Children's Ark at sister property "porto elounda": Day care centre for toddlers and children between 6 months and 12 years of age, open 10 am to 6 pm, six days a week (closed on Sunday). Contact us for further information and rates. Pre-booking recommended.

Private cruises with our sailing yachts (quotations on request).



Elounda Peninsula All Suite Hotel 5* Luxury



ELOUNDA

NET RATES 2012

Цены в евро за номер/за ночь, питание ВВ

	FUTURE TRAVE	L	25/04 -	19/05 - 08/06/12	09/06 - 13/07/12	14/07- 03/08/12	04/08 -		
			18/05/12	22/09 - 07/10/12			24/8/12		
		RELEASE PERIOD	2 days	2 days	2 days	7 days	10 days		
		Additional							
No of UNITS in ALLOCATION		Persons Min.	BB per unit	BB per unit	BB per unit	BB per unit	BB per unit		
		Stay							
O/R	Peninsula Junior Suite Sea View (2 pers.		275	375	413	500	625		
2	Peninsula Collection one-bedroom Suite with Individual Heated Pool (2 pers.)	1 Adult	425	475	575	713	975		
O/R	Peninsula Collection two-bedroom Suite with Individual Heated Pool (4 pers.)	1 Adult+1 Child	640	750	1000	1375	1800		
O/R	Peninsula Collection three-bedroom Suite with Individual Heated Pool (6 pers.)	1 Adult+IChild	863	1013	1200	1575	2000		
O/R	Beachfront Junior Suite with Private Pool (2 pers)		450	538	650	825	1050		
O/R	Peninsula Grand Villa with Private Pool (4 pers.)	1 Adult+IChild	1425	1500	1575	2025	2625		
O/R	Presidential one-bedroom Suite with Private Heated Pool (2 pers.)	1 Adult	1175	1238	1275	1425	2025		
O/R	Presidential two-bedroom Suite with Private Heated Pool (4 pers.)	1 Adult	1725	18000	1950	2675	4075		
- (5	Royal Grand Suite (2 double & 1 single bedroom)								
O/R	with Private Heated Outdoor Pool & Indoor Pool, Sauna, Steam Room		6000	6000	6000	9000	9000		
O/R	Peninsula Residence (4 double & 1 single bedroom- staff included with Private Heated Pool	minimum stay 14 nights	Confidential quotation available on request						
	Peninsula Palace (6 double & 2 single bedrooms - staff	minimum etav							
O/R	included) with 2 Private Heated Outdoor Pools & an Indoor	minimum stay 14 nights	Confidential quotation available on request						
	Pool, Sauna, Steam Room								
	ELOUNDA PENINSULA DIAMOND RESIDENCES - exclus	ive villas on the	beach			•			
O/R	1 bedroom with direct beach access (86 m2) (2 pers.)		1100	1100	1100	1600	1600		
O/R	2 double&1 single bedroom with private pool (160 m2	2) (5 pers.)	2500	2600	2800	3500	5300		
O/R	4 double&1 single bedroom with direct beach access pool (300 m2) (9 pers.)	and private	4600	4800	5000	6500	8500		
O/R	5 double&1 single bedroom with indoor and outdoor (440 m2) (11 pers.)	private pool	3800	4000	4200	5400	7000		
	ADDITIONAL PERSON/CHILD								
	Adult over 12 years		100	100	100	125	125		
	1st Child 2-12 years	FREE	FREE	FREE	FREE	FREE			
	2nd Child 2-12 years		75	75	75	100	100		
	Baby Cot		FREE	FREE	FREE	FREE	FREE		
	Dine Around* option per adult per package		229	229	229	229	229		

The "Dine Around" optional package offers three 3-course dinners at the a la carte restaurants of the porto elounda DE LUXE RESORT, the elounda mare Relais & Chateaux hotel and the elounda peninsula ALL

Above rates quoted in EURO, inclusive of municipality tax (where applicable) and V.A.T.

In case municipality tax or V.A.T. are raised within this contract period, the hotel reserves the right to adjust the contract rates accordingly to reflect the change.

All suites face the sea and have marble bathroom, air conditioning or heating, mini bar, safety deposit box and satellite TV. Individual pools are seawater. Bathrobes, slippers and luxury toiletries for adults and children.

Daily turndown service including complimentary bottle of water.

Free Wi-Fi access in public areas. Internet connection in the room is complimentary.

Guests are welcomed with a glass of sparkling wine and enjoy an "elounda peninsula welcome treat" and "hospitality surprise courtesies" during their stay.

Use of the elounda peninsula ALL SUITE HOTEL indoor heated pool, gym and sauna is free of charge. Deckchairs, sunshades, towels around the pool and at the beach are at guests' disposal free of charge.

Porto Elounda Golf Course (9 hole par-3) exclusively for guests of Elounda S.A. properties: minimum handicap required is 54. Green fees: €22,00 (9 hole round).

Children's Ark: Day care centre for toddlers and children between 6 months and 5 years of age, open from 10 am to 6 pm, six days a week (closed on Sunday). Pre-booking recommended.

Private cruises with our sailing yachts (quotations on request).



Porto Elounda De Luxe Resort 5* Luxury



ELOUNDA

NET RATES 2012

Цены в евро за номер/за ночь, питание НВ

No of UNITS	FUTURE TRAVEL	Additional Persons	05/04 - 18/05/12	19/05 - 08/06/12	09/06 - 13/07/12	14/07- 03/08/12	04/08 - 24/08/12
in			18/05/12 13/10 -	08/06/12 22/09 -	13/07/12 08/09 -	03/08/12 25/08-	24/08/12
ALLOCATIO N			08/11/12	12/10/12	21/09/12	07/09/12	
		RELEASE PERIOD	2 days	2 days	3 days	7 days	10 days
	SEA VIEW ACCOMMODATION		Per unit HB	Per unit HB	Per unit HB	Per unit HB	Per unit HB
2	porto deluxe room for single use		183	209	235	288	366
	porto deluxe room (2 pers.)	1 Child	250	280	313	375	470
O/R	TWO porto deluxe connecting rooms (up to 4 adults & 2 children up to		375	420	470	600	800
O/R	porto deluxe room - shared pool (2 pers.)	1 Adult	283	313	390	470	580
	porto deluxe room - individual pool (2 pers.)	1 Adult	313	408	500	595	363
O/R	porto deluxe suite (2 pers.)	1 Adult	313	408	500	595	738
O/R	porto deluxe suite - shared pool (2 pers.)	1 Adult & 1 Child	408	518	628	753	913
	porto deluxe suite - individual pool (2 pers.)	1 Adult & 1 Child	438	600	675	863	1025
O/R	porto deluxe 2-bedroom suite (4 pers.)	1 Adult & 1 Child	590	760	813	990	1200
O/R	porto deluxe 2-bedroom suite - private pool (4 pers.)	1 Adult & 1 Child	688	845	1035	1225	1510
O/R	porto exclusive 2-bedroom suite - private pool (4 pers.)	2 Adults	1500	1500	1500	1800	2250
	VILLAS PRIVATE POOL						
O/R	Two-bedroom Villa (4 pers.)	1 Adult & 1 Child	725	875	1236	1466	1811
O/R	Three-bedroom Villa (6 pers.)	1 Adult & 1 Child	975	1170	1596	1898	2373
	ADDITIONAL PERSON/CHILD - Half Board						
	Adult over 12 years		63	63	63	100	100
	1st Child 2 - 12 years		FREE	FREE	FREE	FREE	FREE
	2nd Child 2 -12 years		50	50	50	75	75
	Baby cot		FREE	FREE	FREE	FREE	FREE
	Bed and Breakfast reduction per adult per day		20	20	20	20	20
	Bed and Breakfast reduction per child per day		10	10	10	10	10
	Dine Around* supplement on HB per adult per package	n/a	118	118	118	118	

^{*} The "Dine Around" optional package offers three 3-course dinners at the a la carte restaurants of the porto elounda DE LUXE RESORT, the elounda mare Relais & Chateaux hotel and the elounda peninsula ALL SUITE HOTEL. Upon arrival, guests will be provided with vouchers for the relevant restaurants. Drinks and certain dishes are excluded. Several packages can be purchased per stay.

Above rates quoted in EURO, inclusive of municipality tax (where applicable) and V.A.T. In case municipality tax or V.A.T. are raised within this contract period, the hotel reserves the right to adjust the contract rates accordingly to reflect the change.

All accommodations face the sea and have marble bathroom, air conditioning or heating, mini bar, safety deposit box, satellite TV and Internet connection in the room (up to 4 hours per week complimentary). Bathrobes, slippers and luxury toiletries for adu and children. Daily turndown service including complimentary bottle of mineral water. Free Wi-Fi access in public areas.

Guests are welcomed with a glass of fruit juice and enjoy a "porto elounda welcome treat".

Use of "Thermais" indoor heated pool, gym, steam room and sauna is free of charge. Deckchairs, sunshades, towels around the pool and at the beach are at guests' disposal free of charge.

Porto Elounda Golf Course (9 hole par-3) exclusively for guests of Elounda S.A. properties: minimum handicap required is 54. Green fees€: 2 2.00 (9 hole round).

Children's Ark: Day care centre for toddlers and children between 6 months and 5 years of age, open from 10 am to 6 pm, six days a week (closed on Sunday). Contact us for further information and rates. Prebooking recommended. COMPLIMENTARY

Children's Park outdoor facilities for children from 5 to 12 years.



Cretan Malia Park 5* Luxury





SBOKOS HOTEL GROUP

NET RATES 2012

Цены в евро за номер/за ночь (кроме*), питание НВ

	Low Season			
	20.04 - 08.05 & 10.10 - 31.10.12			
O/R	Single Room	Euro:	71,00	
O/R	Double Room	Euro:	55,00	
O/R	Bungalow Garden View	Euro:	55,00	
O/R	Bungalow Pool Front	Euro:	69,00	
O/R	Bungalow Sea Front	Euro:	78,00	
O/R	Junior Bungalow Suite Eu		94,00	
O/R	Deluxe Suite	Euro:	375,00	*за номер/ за ночь

	Middle Season	Middle Season									
	09.0505.06. & 03.10 09.10.12										
O/R	Single Room	Euro:	98,00								
O/R	Double Room	Euro:	76,00								
O/R	Bungalow Garden View	Euro:	81,00								
O/R	Bungalow Pool Front	Euro:	95,00								
O/R	Bungalow Sea Front	Euro:	105,00								
O/R	Junior Bungalow Suite	Euro:	125,00								
O/R	Deluxe Suite	Euro:	545,00	*за номер/ за ночь							

	1st High Season			
	06.06 10.07. & 22.08 02.10.12			
O/R	Single Room	Euro:	130,00	
O/R	Double Room	Euro:	96,00	
O/R	Bungalow Garden View	Euro:	101,00	
O/R	Bungalow Pool Front	Euro:	114,00	
O/R	Bungalow Sea Front	Euro:	124,00	
O/R	Junior Bungalow Suite	Euro:	150,00	
O/R	Deluxe Suite	Euro:	665,00	*за номер/ за ночь

	2nd High Season										
	11.07.12 - 21.08.12										
O/R	Single Room	Euro:	161,00								
O/R	Double Room	Euro:	118,00								
O/R	Bungalow Garden View	Euro:	124,00								
O/R	Bungalow Pool Front	Euro:	139,00								
O/R	Bungalow Sea Front	Euro:	150,00								
O/R	Junior Bungalow Suite	Euro:	170,00								
O/R	Deluxe Suite	Euro:	745,00	*за номер/ за ночь							

CONDITIONS

- 1. All above rates are net and non-commisionable, inclusive of VAT and other local taxes and services.
- 2. Rates are per person per night, based on the following occupancies:

Single 1 person. All other rooms and bungalows 2 adults & 1 child, maximum 3 adults.

Junior Bungalow Suite 2 adults & 2 children or 3 adults.

- ${\it 3. }\ {\it Reduction/Price for 3rd person, sharing a room (with 2 other full-paying persons):}$
- a) Up to 1,99 years: FREE

b) Children of 2 - 13,99 years: 1st child Low & Middle Season - Free when sharing room with 2 full paying persons

1st High Season € 16,00 per person per day 2nd High Season € 20,00 per person per day

2nd child 50% (only in VIP Bungalow or Suite)

c) Adults: 30% reduction

4. Welcome drink: Free of charge

5. Release: Season A/B 5 days

Season C/D 10 days

6. Cancellation fees:

14 days before arrival: 1 day charge
2-6 days before arrival: 2 days charge
1 day before arrival or same day: 3 days charge

Early Booking: 15% for all bookings till 15/04/12, 100% prepayment cash till 30/04/12 latest

8. No change of names are accepted

9. NEW FOR 2012!: Supplement ALL INCLUSIVE

1) Child/Children of 2 - 14 years: All seasons Euro 8 per child per day on HB c) Adults: All seasons Euro 22 per adult per day on HB



Blue Palace A Luxury Collection Resort & SPA 5* Luxury



ELOUNDA

NET RATES 2012

Цены в евро за человека/за ночь (кроме*), питание ВВ (*кроме п. 4, 10-13)

				Period A		Period B			Period C	Period D		
				fror	from/to		n/to		from/to	fror	n/to	
	Rates are in Euros, per person, per night, on B&B basis			From Apr 24 May 15 11 Oct 11 - Oct 31		,	From May 16 - Jun 15 Sep 21 - Oct 10		- Jul 27 - Sep 20	Jul 28 - Aug 25		
	Release Period			7 d	ays	7 days		7 days		14 days		
		Max Occ	Allo cation	Per Person Double Occ	Per Person Single Occ	Per Person Double Occ	Per Person Single Occ	Per Person Double Occ	Per Person Single Occ	Per Person Double Occ	Per Person Single Occ	
1	Superior Bungalow Sea View	3	1	140	225	168	268	205	329	228	363	
2	Superior Bungalow Sea View private pool	3	1	173	276	200	319	254	406	275	440	
3	Superior Bungalow Sea View private heated pool	3	1	195	311	221	355	265	424	286	458	
4	2-Bedroom Deluxe Room private heated pool (unit rate)	4	RQ	*цена за номер/ за ночь 589		за н	*цена за номер/ за ночь 749		а номер/ ночь 68	за н	а номер/ ночь 44	
5	Junior Suite Sea View	3	RQ	2	16	24	244		70	29	91	
6	Junior Suite private heated pool	3	RQ	24	19	275		313		345		
7	Mediterranean Maisonette Suite Sea View private pool	3	1	28	36	335		383		450		
8	Deluxe Suite Sea View private pool	3-4	RQ	3′	19	383		438		5′	15	
9	Island Luxury Suite Sea View private heated pool	3-4	1	37	73	448		518		63	39	
10	Two Bedroom Suite private heated pool (unit rate up to 4 pax)	4-6*	RQ	за н	а номер/ почь 25	*цена за номер/ за ночь 1231		*цена за номер/ за ночь 1446		*цена за номер/ за ночь 1734		
11	Villa Almyra & Villa Thalassa 2 Bedrooms, Sea View, private heated pool (room only, unit rate)	4	RQ	*цена за вил	лу / за ночь 59	*цена за виллу / за ночь		*цена за виллу / за ночь 2334		*цена за виллу / за ночь 2750		
12	The Grand Villa (room only, unit rate) 2 Bedrooms, Sea View, Indoor & Outdoor heated pool	4	RQ	·	ллу / за ночь		ллу / за ночь 25		ллу / за ночь 950	*цена за виллу / за ночь 4859		
13	The Royal Blue Villa 3 Bedrooms, Sea View, private heated pool (room only, unit rate)	6	RQ		ллу / за ночь 50		ллу / за ночь 59	51	ллу / за ночь 29		ллу / за ночь 113	
	abycot (babies up to 23 months old	<u> </u>						charge				
	hildren of 2-11,99 sharing parent's		an Ord	free of char		rge on B&B						
Ch pe	nildren of 2-11,99 sharing any gues	st room 4 th perso	or 3" on		8	6	8	6	8	6	8	
S S H	sharing suite or 5th or 6th person sharing 2 Bedroom Suite Private Heated Pool											
S	upplement American I	3real	<u>kfast</u>	Child (2-11,99 years) € 25				Adult		25		
S	Supplement Half Board				Child (2-11,99 years) € 25				Adult € 50			

Terms & Conditions

All rates are per person per night on a bed & breakfast basis including service charges & taxes. Should taxes change, rates will be adjusted accordingly.

Rates are expressed in Euros. Rolla ways and cribs are available and must be requested prior to arrival. The Net Allotment rates are Confidential.

Rates for Junior Suite Sea View, Junior Suite private heated pool, Mediterranean Maisonette Suite, Deluxe Suite and Island Suite are per person per night on double occupancy.

In case single occupancy is requested, double room rate applies. Superior Bungalows Sea View (with private pool or private heated pool) are either for double occupancy or single occupancy as stated.

Special Remarks:

- 1. In the case that a room is occupied by one adult and one child, the rate for double occupancy will apply
- 2. Half Board Meal Plan: Dine Around in all the resort's restaurants (lunch at Isola & dinner at all restaurants whereby select items and beverages will be excluded from the half board supplement)

Early Bird Promotion (valid on BB or HB, not applicable for villas):

• 20% reduction on contracted rates for confirmed bookings until 30.04.2012 (for all room categories, except suites & villas)

30% reduction on contracted rates for confirmed bookings until 30.04.2012 (for suites & villas only) Booking list to be send on 30.04.2012 / 100% of the total revenue to be paid by 15.05.2012

Kid's Stay Free in all suites (New for 2012!)

up to 11,99 year s of age stay free of charge when sharing suite with 2 full paying persons throughout the season (on BB basis); valid as per room type occupancy

Second Room 50% off for kids up to 17 years on BB for arrivals April, May, June & October 2012. (New for 2012!)



Agapi Beach 5* Luxury SBOKOS HOTEL GROUP





NET RATES 2012

Цены в евро за человека/за ночь (кроме*), питание ALL

		Low Season			
		20.04 - 08.05 & 10.10 - 31.10.12			
	O/R	Single Room	Euro:	86, 00	
	O/R	Double Room	Euro:	64,00	
	O/R	Classic Bungalow	Euro:	68,00	
	O/R	Double Room - Sea View	Euro:	70,00	
Ĭ	O/R	Superior Bungalow	Euro:	74,00	
	O/R	Exlusive Bungalow	Euro:	83,00	
	O/R	Deluxe Suite	Euro:	121,00	
	O/R	2 Bedroom Deluxe Suite	Euro:	581, 00	*за номер/ за ночь (max 4 pax)

		Middle Season	Middle Season									
		09.0505.06. & 03.10 09.10.12										
	O/R	Single Room	Euro:	111,00								
Î	O/R	Double Room	Euro:	81,00								
Î	O/R	Classic Bungalow	Euro:	86,00								
	O/R	Double Room - Sea View	Euro:	88,00								
Î	O/R	Superior Bungalow	Euro:	94,00								
Î	O/R	Exlusive Bungalow	Euro:	103,00								
Î	O/R	Deluxe Suite	Euro:	155,00								
	O/R	2 Bedroom Deluxe Suite	Euro:	744,00 *за номер/ за ночь (max 4 pax)								

	1st High Season		
	06. 06 10.07. & 22.08 02.10.12		
O/R	Single Room	Euro:	136,00
O/R	Double Room	Euro:	loS,oo
O/R	Classic Bungalow	Euro:	114,00
O/R	Double Room - Sea View	Euro:	114,00
O/R	Superior Bungalow	Euro:	123,00
O/R	Exlusive Bungalow	Euro:	131,00
O/R	Deluxe Suite	Euro:	209,00
O/R	2 Bedroom Deluxe Suite	Euro:	1.006,00 *за номер/ за ночь (max 4 pax)
	2nd High Season	•	
	11.07.12 - 21.08.12		
O/R	Single Room	Euro:	161,00
O/R	Double Room	Euro:	126,00
O/R	Classic Bungalow	Euro:	133,00
O/R	Double Room - Sea View	Euro:	133,00
O/R	Superior Bungalow	Euro:	140,00
O/R	Exlusive Bungalow	Euro:	153,00
O/R	Deluxe Suite	Euro:	231,00
O/R	2 Bedroom Deluxe Suite	Euro:	1.081, 00 *за номер/ за ночь (max 4 pax)

CONDITIONS

- 1. All above rates are net and non-commisionable, inclusive of VAT and other local taxes and services
- 2. Rates are per person per night, based on following occupancies: Single 1 person, double 2 persons.

All other rooms & bungalows 2 adults & 1 child, maximum 3 adults.

Deluxe Suite 2 adults & 2 children (sharing suite in 1 pull out sofa bed)

- 3. Reduction/Price for 3rd person, sharing a room (with 2 other full-paying persons):
- a) Up to 1,99 years: FREE

b) Children of 2 - 13,99 years: 1st child Low & Middle Season - Free when sharing room with 2 full paying persons

1st High Season € 16,00 per person per day 2nd High Season € 20,00 per person per day 2nd child 50% (only in VIP Bungalow or Suite)

c) Adults: 30% reduction4. Welcome drink: Free of charge

5. Release: Season A/B 5 days
Season C/D 10 days

6. Above rates are to be used as part of a package only.

7. In the case that the hotel will be promoted through web channels:

The rates will not be lower than the brochure rates / The presentation of the hotel must be approved by the hotel.

8. Payments: 2 days before client's arrival

9. Cancellation fees:

14 days before arrival:2-6 days before arrival:2 days charge

1 day before arrival or same day: 3 days charge



Amirandes Grecotel Exclusive Resort 5* Luxury



GOUVES

NET RATES 2012

Цены в евро, питание ВВ

			Low	Middle	High	Super High	Peak	Price per
ROOM TYPES	Maximum Occupancy (persons)	Standard Room Occupancy	1/5 - 8/5 3/10 - 24/10	9/5 - 12/6 12/9 - 2/10	13/6 - 17/7 22/8 - 11/9	18/7 - 7/8	8/8-21/8	
	(рогоопо)	Оссирансу					min 5 nights	
Superior Guest Room with Garden View for Single Use	1	1	128	210	274	375	389	за номер /за ночь
Superior Guest Room with Sea View	2	2	204	304	424	568	613	за номер /за ночь
Deluxe Guestroom with individual Pool & Garden	2	2	224	319	450	600	641	за номер /за ночь
Luxury Guest Room with Sea View	2	2	213	313	436	581	625	за номер /за ночь
Family Suite with Garden View	2+2 chd or 3 Adults	2	275	406	589	759	823	за номер /за ночь
Family Suite with Sea View	2+2 chd or 3 Adults	2	288	440	623	835	880	за номер /за ночь
Amirandes Family Suite with individual Pool & Garden	2+2 chd or 3 Adults	2	363	563	724	919	988	за номер /за ночь
Junior Sunset Suite with Side Sea View	2+2 chd or 3 Adults	2	288	440	623	835	880	за номер /за ночь
Luxury Bungalow Front Row	2	2	294	421	568	740	798	за номер /за ночь

Suites & Villas

			RATE SEASONS						
			Low	Middle	High	Super High	Peak	Price per	
ROOM TYPES	Maximum Occupancy	Standard Room	1/5 - 8/5 8/10 - 24/10	9/5 - 12/6 & 12/9 - 2/10	13/6 2 17/7 2 22/8 - 11/9	18/7 - 7/8	8/8 - 21/8		
	(persons)	Occupancy					min 5 nights		
Luxury One Bedroom Suite with Frontal Sea View	3	2	600	753	880	1.084	1.160	за номер /за ночь	
One-bedroom Grand Suite with frontal Sea View	3	2	619	816	1.238	1.530	1.645	за номер /за ночь	
Deluxe Junior Bungalow Suite with Sea View & Private Heated Pool	3	2	473	644	1.046	1.193	1.255	за номер /за ночь	
Deluxe Bungalow Suite with Garden, Fitness Room & Private Heated Pool	3	2	516	728	1.238	1.390	1.613	за номер /за ночь	
Deluxe Bungalow Suite Sea View with Garden, Fitness Room & Private Heated Pool	3	2	574	790	1.300	1.500	1.660	за номер /за ночь	
Junior Presidential Villa Seafront with Private Heated Pool & Garden	3	2	1.388	1.938	2.703	3.379	3.506	за виллу /за ночь	
Luxury Beach Villa Seafront with Private Heated Pool & Garden	4	4	1.313	1.913	2.211	2.979	3.168	за виллу /за ночь	
Amirandes Dream Villa with Courtyard, Sea View & Private Heated Pool	4	4	688	925	1.658	2.404	2.633	за виллу /за ночь	
Presidential Villa Seafront with Private Heated Pool & Garden	4	4	2.359	3.315	3.609	4.284	4.686	за виллу /за ночь	
Royal Villa with Courtyard, Sea View & Private Heated Pool	4	4	2.219	2.869	3.595	4.163	4.310	за виллу /за ночь	
Royal Residence Seafront with two Private Heated Pools & extensive Garden	4	4	4.553	5.814	8.199	10.710	11.169	за виллу /за ночь	

Terms & Conditions



Miramare Resort 5* Luxury



AGIOS

NET RATES 2012

Цены в евро за человека/за ночь, питание НВ

			PERIODS	S	
TYPE OF ROOM	Max. occupancy	18/04 - 18/05 01/10 - 31/10	19/05 - 15/06 15/09 - 30/09	16/06 - 13/07 01/09 - 14/09	14/07 - 31/08
	N	MIRAMARE			
DBL MAINBUILDING SEAVIEW	2+1(chd)	38,00	47,00	61,00	80,00
BUNGALOW SSV	3	41,00	53,00	64,00	84,00
LUXURY BUNG.SEAVIEW	3	42,00	56,00	70,00	90,00
MAISONETTE	3+1(chd)	56,00	73,00	92,00	124,00
1 BEDROOM SUITE	4	59,00	76,00	94,00	126,00
2 BEDROOMS SUITE	4+1(chd)	76,00	86,00	108,00	132,00
	MIRAMARE D	E LUXE ROOMS &	& EX.SUITES (NEW	SECTION)	J
DELUXE ROOM SEA VIEW	3	50,00	70,00	79,00	107,00
DELUXE ROOM SV & PRIVATE POOL	3	65,00	90,00	106,00	143,00
EXECUTIVE SUITE 1-BR SEA VIEW	4	78,00	92,00	114,00	138,00
EXECUTIVE SUITE 1-BR PRIV.POOL	4	95,00	119,00	155,00	203,00
SUPPLEMENTS					
SUPPLEMENT FOR SGL USE		70%	70%	70%	70%
SUPPLEMENT FOR UAI		20,00	20,00	22,00	25,00
REDUCTIONS					
REDUCTION FOR 3rd & 4th ADULT		30%	30%	30%	30%
1st CHILD UP TO 12 YEARS		FREE	FREE	FREE	FREE
2nd, 3rd, 4th CHILD UP TO 12 YEARS		50%	50%	50%	50%
BABY COT		FREE	FREE	FREE	FREE
BB REDUCTION		3,00	3,00	3,00	3,00
	LUXU	JRY VILLAS Ц	ены в евро за в	зиллу/за ночь	, без питания
VILLA 3-B/R PRIVATE POOL (V3) (6 adults	6	274,00	331,00	432,00	605,00
included in charge)	0	274,00	331,00	432,00	003,00
VILLA 4-B/R PRIVATE POOL (V4) (6+2 adults	6+2	302,00	374,00	475,00	662,00
included in charge)		·	,	,	,
BABY COT		FREE	FREE	FREE	FREE
SUPPLEMENTS FOR VILLAS					
AI SUPPLEMENT		16,00	16,00	16,00	16,00
UAI SUPPLEMENT		25,00	25,00	25,00	25,00
RELEASE IN DAYS		3	7	7	14

EARLY BOOKING DISCOUNT :FOR ALL ROOM TYPES except Villas: 20% for all bookings received until 31.03.2012. FULL PAYMENT on 15.04.12

OFFER for LUXURY VILLAS: 7=5 nights,10=7 nights & 14=10 nights for All Bookings received until 31.05.2012.ADVANCE PAYMENT.



Milatos Gea Stone Villa & Iris Stone Villa 5* Luxury



MILATOS

NET RATES 2012

Цены в евро за виллу/за неделю, без питания

PERIOD	FROM	ТО	VILLA IRIS	VILLA GEA		
А	7/7	25/8	1.845,00 €	2.370,00€		
В	16/6	7/7	1.340,00 €	1.720,00€		
Ь	25/8	8/9	1.340,00 €	1.720,00 €		
С	2/6	16/6	1100,00€	1.400,00 €		
	8/9	22/9	1100,00€	1.400,00 €		
D	7/4	2/6	920,00€	1.180,00 €		
E	7/1	7/4	845,00 €	1.085,00€		
_	22/9	5/1	845,00 €	1.085,00 €		



Royal Heights Resort Villas & SPA 5* Luxury



NET RATES 2012

MALIA

Цены в евро, питание ВВ

За человека/за ночь	ALLOTMENT	ROOM CAPACITY	01/11-22/12/11 & 07/01-30/04/12	23/12-06/01/12 & 01/05-31/05/12 & 15/09-31/10/12	01/06-13/07/12 & 25/08-14/09/12	14/07-24/08/12
1. Double Luxury Room Sea View		min. 2 pax - max.2+2	40	46	58	75
2. Suite Luxury 1 bedroom Sea View		min. 2 pax - max. 4 pax	58	63	75	90
3. Single Luxury Room Sea View		1 pax	64	74	92	120
SPECIAL ROOM RATE ONLY PROMO Double Luxury Room Sea View		min. 2 pax - max.4 pax	35	40	52	69
IMPORTANT REMARKS FOR ALL SEASONS				ı	ı	
- Additional adult in any room type			-40%	-40%	-40%	-40%
- 1st child sharing parents' room (as 3rd person in all room types):		0-11,99 years:	Free	Free	Free	Free
- 2nd child sharing parents' room as 4th person		2-11,99 years:	-60%	-60%	-60%	-60%
За виллу / за ночь						
4 Ambassador Villa 1 bedroom-Private Pool-Sea View 86 sqm (2pax)		min. 2 pax - max.2+2 pax	161	184	207	230
5. Presidential Villa 2 bedrooms-Private Pool- Sea View 116 sqm (2pax)		min. 2 pax - max. S pax	207	230	253	288
6. Royal Villa 2 bedrooms VIP -Private Pool-Sea View 116 sqm (4pax)		min. 2 pax - max. 5 pax	805	1035	1380	1725
Royal Villa Exclusive Services						
Express Check-in - HB - Battier Service (24 hours a cl Maid service (twice a day)	ay) - Limousine	transfer - Welcome cham	pagne & fruits - A	merican breakfas	t room service- V	alet parking -
For minimum 5-day sta vs: One free BBQ round the p	rivate pool. One	e day free Spa (booking re	quired) & One fre	e massage (book	king required)	
Release period			3	7	7	10
IMPORTANT REMARKS FOR ALL SEASONS						
- Additional adult in any villa			23	23	35	35
- 1st child sharing parents' villa as 3rd person:		0-11,99 years:	Free	Free	Free	Free
- 2nd child sharing parents' villa as 4th or 5th pers	on	2-11,99 years:	17	17	23	23
- One day Free Spa for each guest per stay - ham	mam, sauna, (gym, swimming pool (bo	oking required)			
- Meal supplement			12,00	12,00	12,00	12,00
- Meal supplement for child 2-11,99	6,00	6,00	6,00	6,00		



Golden Bay Hotel Apartaments 5* Luxury



MALIA

NET RATES 2012

One room apartment rates (Studio)

Цены в евро за человека/за ночь, питание ВВ

PAX MIN	FROM	то								
	2012		Twin	/ Dble pp	Triple pp	Sgl Sup	TSU / DSU Sup	Quad pp	Min Nights	Release period
1	15 APR	30 MAY		15,00 €	n/a	24,00 €		n/a	1	7
1	01 JUN	30 JUN		21,00€	n/a	35,00€		n/a	3	10
1	01 JUL	31 AUG		33,00 €	n/a	50,00€		n/a	5	14
1	01 SEP	30 SEP		21,00 €	n/a	35,00 €		n/a	3	10
1	01 OKT	31 OKT		15,00 €	n/a	24,00 €		n/a	1	7

All rooms (Studios) consist of one room (max capacity 2 pax)

Two room apartment rates (apartment)

Цены в евро за человека/за ночь, питание ВВ

PAX MIN	FROM	ТО								
	2012		Twin /	Twin / Dble pp		Sgl Sup	TSU / DSU Sup	Quad pp	Min Nights	Release period
2	15 APR	30 MAY		19,00€	17,00€			15,00€	1	7
2	01 JUN	30 JUN		33,00 €	29,00€			26,00€	3	10
2	01 JUL	31 AUG		41,00 €	37,00€			33,00€	5	14
2	01 SEP	30 SEP		33,00 €	29,00€			26,00€	3	10
2	01 OKT	31 OKT		19,00€	17,00€			15,00€	1	7

All rooms consist of two rooms (max capacity 4 pax)



Daios Cove Luxury Resort & Villas 5* Luxury



NET RATES 2012



Цены в евро за человека/за ночь, питание ВВ

Roomtype	View	Allocation	Min pax	Min pax	Max pax	Min adults	Max adults	Min. Child	Max. Child	Bedding	Extra bedding	Living rooms	Bedrooms	Ind. Pool	Priv. pool	Sauna	Gym	Steambath
Deluxe room 42 sqm/ SSV	Side sea	on request	2	1	3	1	3	0	1	Twin/Double	Rollaway	na	1	na	na	na	na	na
Deluxe room 42 sqm/SV	Sea view	on request	2	1	3	1	3	0	1	Twin/Double	Rollaway	na	1	na	na	na	na	na
Deluxe room 42 sqm with indivdual pool	Sea view	on request	2	1	3	1	3	0	1	Double	Rollaway	na	1	1	na	na	na	na
Junior Suite 48 sqm with private pool	Sea view	on request	2	1	3	1	3	0	1	Double	Rollaway	combined	1	na	1	na	na	na
One bedroom Suite 65 sqm	Sea view	on request	2	1	4	1	3	0	2	Double	Sofabed	1	1	na	na	na	na	na
One bedroom Suite 65 sqm with private pool	Sea view	on request	2	1	4	1	3	0	2	Double	Sofabed	1	1	na	1	na	na	na
Two bedroom suite 107 sqm 'combination of Suite and Dlx room	Sea view	on request	2	2	6	1	5	0	4	Double	Rollaway/Sofa	1	2	na	na	na	na	na
I wo bedroom suite 107 sqm with private pool combination of Suite pp and	Sea view	on request	2	2	6	1	5	0	4	Double	Rollaway/Sofa	1	2	na	1	na	na	na
One bedroom villa 95 sqm with private pool	Sea view	on request	2	2	4	1	3	0	2	Double	Sofabed	1	1	na	1	na	na	na
Two bedroom villa 125 sqm with private pool	Sea view	on request	2	2	5	1	5	0	4	Twin/Double	Rollaway	1	2	na	1	na	na	na
Two bedroom villa 125 sqm Wellness villa private pool	Sea view	on request	2	2	5	1	5	0	4	Twin/Double	Rollaway	1	2	na	1	1	1	na
Three bedroom villa 130sqm with private pool	Sea view	on request	2	2	7	1	7	0	6	Twin/Double	Rollaway	1	3	na	1	na	na	na
Three bedroom villa "Daios Mansion" 550sqm with private pools	Sea view	on request	2	2	7	1	7	0	6	Twin/Double	Rollaway	2	3	na	2	1	1	1
All rates below are net, including all taxes. The hotel reserves the right t	o increase the i 25% is re	ates without fu quired. In case	rther negotiat of continous b	ions if any of oreach of the	f the tax eler markup po	ments that ar	e forming the reserves the	e rates are in right to cha	creased wit	hin the durat ator a 10% p	ion of the cor enalty fee per	tract. Rates reservation	are net, a mi	nimum marku	p policy to co	onsumer fac	ing media (o	nline/offline)
All net rates below are:	per person/p	er overnight	Board basis:	bed&bi	reakfast	Currency:	Euro	Rates:	are including	all local and	national taxes			•		•		
Season:	From	То	From	То	From	То	From	То	From	То	From	То	From	То	From	То	From	То
Roomtypes/Prices: Deluxe room 42 sqm/ SSV	17/4/2012	12/5/2012	13/5/2012	9/6/2012	10/6/2012	7/7/2012	8/7/2012	4/8/2012	5/8/2012	25/8/2012	26/8/2012	15/9/2012	16/9/2012	29/9/2012	30/9/2012	13/10/2012	14/10/2012	31/10/2012
Deluxe room 42 sam/ SSV	66	10 €	94.0	∩ €	108	00 €	153	00 €	206	00 €	153 (00 €	108	00 €	94.0	0 €	66	3.00 €

ner nerson/n	er overnight	Roard basis:						- :	all local and national taxes									
												From	To	From	To	From	То	
																	31/10/2012	
																	.00€	
																	.00 €	
																	128.00 €	
																159,00 €		
																195.00 €		
																	250.00 €	
																	1,00 €	
																	3.00 €	
																	5,00 €	
																	1.00 €	
																	3,00 €	
																	6.00 €	
																	3.00 €	
		5			5								5		5		-,	
- 7	,	7	,	1	4	1	4		21	1.	7			7				
View	1st adult	2nd adult	3rd adult	4th adult	5th adult	6th adult	7th adult	1st child		3rd - 6th child	1	l		1	·	l		
Side sea view	100%	100%	35%	na	na	na	na	0%	na	na	_							
Sea view	100%	100%	35%	na	na	na	na	0%	na	na	1							
Sea view	100%	100%	35%	na	na	na	na	0%	na	na	1							
Sea view	100%	100%	35%	na	na	na	na	0%	na	na	1							
Sea view	100%	100%	35%	na	na	na	na	0%	25%	na	1							
Sea view	100%	100%	35%	na	na	na	na	0%	25%	na	1							
Sea view	100%	100%	35%	35%	35%	na	na	0%	25%	25%	1							
Sea view	100%	100%	35%	35%	35%	na	na	0%	25%	25%	1							
Sea view	100%	100%	0%	na	na	na	na	0%	0%	na	1							
Sea view	100%	100%	0%	0%	0%	na	na	0%	0%	0%	1							
Sea view		100%	0%	0%	0%	na	na	0%	0%	0%	1							
Sea view		100%	0%	0%	0%	0%	na	0%	0%	0%								
Sea view	100%	100%	0%	0%	0%	0%	0%	0%	0%	0%	1							
Туре	Adults (12	- 99years)	Children (2- years)	-11,99	Supplemen	ts on pppN	N	a	Cancellatio	n conditions		Re	marke		Days prior	Percentage (of total booking	
F&B	€ 25	5,00	€ 15,00						Janochanc	501141110115		INC.	a. No		to arrival	v	alue	
Arrangement					50% sup	plement			Cancellation	on period 1.0	Low sea	son, Mid sea	ason and High	season 1	07 - 02	3	10%	
Arrangement					80% sup	plement									01 - 00	8	0%	
Arrangement				•	80% supplement			•	Cancellation	on period 2.0 High		High season 2 and Super High season		season	son 14 - 02		30%	
			Des	cription:	iption:										01 - 00	8	0%	
	ma	x. child age 11	,99 years, sha	aring room wi	th two full pay	ing adults												
		-		-					Cancella	tion remark	Cancellation	n fees will be	deducted from	n payments m	ade according	to payment s	chedule below!	
												Remainin	g amounts will	be returned w				
	From 17/4/2012 66.0 93.0 128.1 128.1 125.0	17/4/2012 12/5/2012 66,00 € 93,00 € 128,00 € 159,00 € 159,00 € 250,00 € 261,00 € 261,00 € 261,00 € 261,00 € 27,00 € 28,00 € 27,00 € 28,00 € 28,00 € 28,00 € 28,00 € 28,00 € 28,00 € 28,00 € 28,00 € 3	From To From 170 From 1714/2012 12/5/2012 13/	From	From To From To From 17.4	From To From To From To 17/1/2012 12/5/2012 13/5/2012 9/6/2012 10/6/2012 7/7/2012 93,00 ∈ 94,00 € 108,00 € 108,00 € 108,00 € 128,00 € 148,00 € 177,00 € 201,00 € 159,00 € 215,00 € 233,00 € 201,00 € 250,00 € 269,00 € 293,00 € 293,00 € 261,00 € 363,00 € 400,00 € 345,00 € 316,00 € 363,00 € 400,00 € 428,00 € 521,00 € 588,00 € 653,00 € 653,00 € 588,00 € 719,00 € 788,00 € 238,00 € 2.213,00 € 2.340,00 € 1.238,00 € 588,00 € 5.5 5 5 5 7 7 14 View 1st adult 2nd adult 3rd adult 4th adult 5th adult Side sea view 100% 35% na na na Sea view 100% 35%	From To From To From To From 17/4/2012 12/5/2012 13/5/2012 9/6/2012 10/6/2012 7/7/2012 8/7/2012 93,00 € 94,00 € 108,00 € 153,00 € 180, 128,00 € 113,00 € 135,00 € 180, 155,159,00 € 179,00 € 201,00 € 246, 155,00 € 215,00 € 238,00 € 283, 261,00 € 369,00 € 293,00 € 338,00 € 435, 316,00 € 369,00 € 293,00 € 435, 316,00 € 360,00 € 428,00 € 435, 296,00 € 360,00 € 428,00 € 500, 521,00 € 588,00 € 853,00 € 853,00 € 500, 1.106,00 € 1.170,00 € 788,00 € 863, 1.106,00 € 1.563 2.213,00 € 2.240,00 € 2.2475,00 € 3.125 5 5 5 7 7 7 14 4 1 1 1 1	From	From	From To From To From To From To From To From To 17/4/2012 12/5/2012 13/5/2012 9/6/2012 10/6/2012 8/7/2012 4/8/2012 25/8/2012 25/8/2012 25/8/2012 26/6/2012 66.00 € 135.00 € 135.00 € 135.00 € 243.00 € 148.00 € 17/0.00 € 215.00 € 278.00 € 148.00 € 17/0.00 € 215.00 € 278.00 € 179.00 € 215.00 € 278.00 € 179.00 € 215.00 € 278.	From	From	From	From	From	From To Fro	From To Fro	